POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

AGRICULTURAL

COUNTRY	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	427	0	0	2,141
Australia	3,367	27,610	76,938	2,176	1,744	111,885
Bangladesh	32,179	0	0	0	0	32,179
Belgium	21,900	0	0	0	0	21,900
Brazil	134,854	59,376	332,722	0	1,407	528,361
Chile	35,218	0	0	0	7,895	43,113
China	99,013	0	0	0	0	99,013
Columbia	4,418	473	15,756	0	5,683	26,330
Costa Rica	12,203	5,331	3,940	0	4,175	25,649
Denmark	51,937	0	0	0	1,273	53,210
Dom. Republic	0	0	9,565	0	842	10,397
Ecuador	1,951	0	9,104	0	1,325	12,380
France	9,734	0	0	0	0	9,734
Guatemala	2,734	0	8,101	0	726	11,561
Haiti	0	0	666	0	0	666
Honduras	2,133	0	0	0	0	2,133
India	344,215	0	0	11,726	0	355,941
Indonesia	186,391	0	0	0	0	186,391
Ireland	0	0	11,561	0	0	11,561
Italy	9,953	0	0	0	0	9,953
Jamaica	0	4,922	1,938	0	0	6,460
Japan	171,340	75,455	39,283	104,505	34,393	424,976
Korea	173,803	0	0	7,154	4,856	185,813
Malaysia	153,768	0	0	0	2,942	156,710
Martinique	0	0	4,433	0	764	5,197
Mexico	36,663	16	0	34	14,014	50,727
New Zealand	51,512	3,383	0	0	0	54,895
Panama	0	0	892	0	116	1,008
Peru	9,313	0	0	0	3,850	13,163
Philippines	18,247	0	0	0	310	18,557
Puerto Rico	0	4,358	0	0	287	4,645
South Africa	10,384	1,759	12,071	0	0	24,214
Sri Lanka	20,955	0	0	0	0	20,955
Switzerland	109,288	0	21,825	0	0	131,113
Taiwan	48,798	0	0	0	117	48,915
Thailand	0	0	0	0	851	851
Uruguay	0	354	0	0	0	354
Venezuela	23,356	0	27,104	0	0	50,460
West Germany	247	0	0	0	0	247
TOTAL AG:	1,779,974	184,953	576,264	125,595	87,570	2,754,256

NON-AGRICULTURAL

Australia	13	-	-	0	0	13
Brazil	2,111	-	-	0	0	2,111
Italy	0	-	-	20,368	0	20,368
Jamaica	0	-	-	74	0	74
Japan	5,368	-	-	48,955	52	57,375
Korea	0	-	-	6,060	0	6,060
Mexico	3,465	-	-	271	14	3,750
Pakistan	12	-	-	0	0	12
Puerto Rico	3	-	-	0	0	3
Sweden	558	-	-	0	0	558
United Kingdom	403	-	-	0	0	403
TOTAL NON-AG:	14,933	-	-	75,748	66	90,747

TOTAL EXPORTS:	1,794,807	184,953	576,264	201,343	87,636	2,845,003

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)
FERTILIZER YEAR 1985/86

AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	11,872	12,221	34,300	10,634	2,794	71,821
Alaska	0	0	182	0	0	182
Arizona	166	48	168	2	145	529
Arkansas	30	3,473	46,264	6,073	659	56,499
California	15,263	11,391	10,001	3,834	11,015	51,504
Colorado	1,567	171	4,001	418	629	6,786
Connecticut	0	1,396	2,530	251	588	5,175
Delaware	0	0	20,388	371	643	21,402
Florida	76,167	8,664	26,678	7,694	37,100	156,303
Georgia	33,430	3,171	70,182	17,157	13,824	137,764
Hawaii	61	7,740	1,995	2,478	336	12,610
Idaho	2,436	7,553	16,611	542	70	27,212
Illinois	31,910	572,038	73,188	74,338	2,254	753,728
Indiana	19,175	332,950	38,486	46,751	1,854	439,216
Iowa	24,881	250,651	126,936	79,256	1,231	482,955
Kansas	3,144	6,590	20,364	3,220	1,350	35,138
Kentucky	2,513	77,226	47,156	1,896	5,598	134,389
Louisiana	1,048	8,241	36,144	5,912	105	51,450
Maine	906	0	6,381	125	876	8,288
Maryland	0	862	23,671	8,037	778	33,348
Massachusetts	0	0	2,805	1,679	1,169	5,653
Michigan	8,148	158,310	52,167	3,844	2,119	234,588
Minnesota	3,743	110,503	206,802	15,516	3,407	339,061
Mississippi	29	6,933	12,314	9,092	396	28,768
Missouri	18,188	44,590	152,626	23,907	943	240,254
Montana	80	561	10,405	668	30	11,744
Nebraska	880	4,232	15,723	9,558	5,017	35,410
Nevada	0	22	0	0	351	373
New Hampshire	0	0	508	0	46	554
New Jersey	0	1,196	4,353	1,671	1,002	8,222
New Mexico	114	646	7,209	63	2,249	11,071
New York	4,838	17,423	41,685	5,422	2,376	71,744
North Carolina	8,160	20,116	51,314	14,185	6,815	100,590
North Dakota	271	4,577	18,969	382	13	24,212
Ohio	21,269	260,470	156,069	13,850	5,225	456,883
Oklahoma	861	3,981	14,328	505	832	20,507
Oregon	831	3,525	13,599	1,128	1,480	25,564
Pennsylvania	3,537	2,279	49,242	6,550	2,870	64,478
Rhode Island	0	58	1,094	377	105	1,634
South Carolina	14,505	7,156	78,208	3,855	5,199	108,923
South Dakota	0	4,481	7,492	1,632	6	13,611
Tennessee	3,801	15,029	111,581	9,920	2,041	142,372
Texas	20,123	23,044	89,161	6,778	9,295	136,401
Utah	11,319	219	902	124	99	12,663
Vermont	0	117	3,209	372	366	4,064
Virginia	19,562	7,324	94,542	12,977	1,545	135,950
Washington	8,135	5,608	23,100	1,768	1,886	40,547
West Virginia	0	2,130	853	374	22	3,379
Wisconsin	3,780	206,002	88,236	9,955	3,689	311,683
Wyoming	236	239	1,054	64	258	1,851
TOTAL U.S.:	385,029	2,225,633	1,900,466	425,206	142,699	5,079,033
CANADA						
Alberta	149	1,807	26,235	2,877	1	31,069
British Columbia	(50)	406	6,649	57	404	7,466
Manitoba	1	4,124	15,484	1,771	5	21,385
New Brunswick	0	2,543	12,126	65	598	15,332
Newfoundland	573	0	0	0	0	573
Nova Scotia	17	180	5,569	0	56	5,822
Ontario	300	159,522	69,039	3,016	6,936	238,873
Pr.Edw.Isle	0	396	8,973	0	691	10,460
Quebec	16,478	24,860	92,767	264	5,330	139,699
Saskatchewan	159	1,889	11,589	89	0	14,025
TOTAL CAN:	17,627	196,227	248,791	8,139	13,921	484,705
EXPORT SALES:	1,779,874	184,953	576,264	125,595	87,570	2,754,256
TOTAL AGRICULTURAL....	2,182,530	2,606,813	2,725,521	558,940	244,190	8,317,994

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

NON-AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	29,202	-	-	58,354	0	87,556
Alaska	0	-	-	0	0	0
Arizona	85	-	-	0	26	111
Arkansas	0	-	-	237	127	364
California	8,106	-	-	163	686	8,955
Colorado	7,382	-	-	63	0	7,445
Connecticut	100	-	-	6	0	106
Delaware	34,474	-	-	0	0	34,474
Florida	2,573	-	-	26	22	2,621
Georgia	1,564	-	-	0	217	1,781
Hawaii	0	-	-	0	49	49
Idaho	30	-	-	0	12	42
Illinois	10,062	-	-	849	0	10,911
Indiana	36	-	-	14	1	51
Iowa	500	-	-	41	0	541
Kansas	1,106	-	-	111	111	1,328
Kentucky	25	-	-	216	0	241
Louisiana	799	-	-	498	10	1,307
Maine	401	-	-	0	0	401
Maryland	0	-	-	0	0	0
Massachusetts	377	-	-	31	64	472
Michigan	161	-	-	1,237	68	1,466
Minnesota	25	-	-	0	2	27
Mississippi	36,340	-	-	39	0	36,379
Missouri	2,830	-	-	128	715	3,673
Montana	78	-	-	0	0	78
Nebraska	75	-	-	29	38	143
Nevada	0	-	-	0	91	91
New Hampshire	27	-	-	0	0	27
New Jersey	1,199	-	-	67	0	1,266
New Mexico	23,208	-	-	4,822	0	28,030
New York	929	-	-	65	0	994
North Carolina	87	-	-	26	0	113
North Dakota	281	-	-	0	0	281
Ohio	15,885	-	-	54,920	0	71,805
Oklahoma	10,451	-	-	425	122	10,998
Oregon	1,528	-	-	0	9	1,537
Pennsylvania	1,207	-	-	947	78	2,232
Rhode Island	57	-	-	0	0	57
South Carolina	55	-	-	25	0	80
South Dakota	0	-	-	0	0	0
Tennessee	135	-	-	272	284	691
Texas	29,559	-	-	4,033	0	33,592
Utah	8,748	-	-	0	25	8,773
Vermont	311	-	-	0	0	311
Virginia	61	-	-	27	0	88
Washington	2,759	-	-	148	12	2,919
West Virginia	0	-	-	471	0	471
Wisconsin	186	-	-	0	0	186
Wyoming	420	-	-	6	0	426
TOTAL U.S.:	234,425	-	-	128,296	2,769	365,490
CANADA						
Alberta	4,489	-	-	766	0	5,255
British Columbia	0	-	-	0	0	0
Manitoba	0	-	-	0	0	0
New Brunswick	0	-	-	0	0	0
Newfoundland	418	-	-	0	0	418
Nova Scotia	0	-	-	0	0	0
Ontario	7,161	-	-	2,783	226	10,190
Pr.Edw.Isle	0	-	-	0	0	0
Quebec	186	-	-	0	0	186
Saskatchewan	6,894	-	-	1,869	0	8,763
TOTAL CAN:	19,168	-	-	5,418	226	24,812
EXPORT SALES:	14,933	-	-	75,748	66	90,747
TOTAL NON-AG.....	268,526	-	-	209,462	3,061	481,049
GRAND TOTAL, AG AND NON-AG....	2,451,056	2,305,813	2,725,521	768,402	247,251	8,799,043

A8720-2A

POTASH & PHOSPHATE INSTITUTE

FERTILIZER YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	85/86	84/85	Change	85/86	84/85	Change	85/86	84/85	Change
Beginning Inventory	2,049,854	1,925,491	-20.2%	300,800	305,561	-1.9%	2,350,654	2,131,052	10.3%
(+) Production	7,186,703	8,029,559	-10.5%	1,210,084	1,553,835	-22.4%	8,396,787	9,587,394	-12.4%
(-) Ending Inventory	1,690,235	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,457	2,350,654	-15.6%
(=) Total Disappearance	7,546,322	7,804,196	-3.3%	1,216,662	1,558,596	-22.2%	8,762,984	9,367,792	-6.5%
(-) Exports	2,395,800	2,531,816	-5.4%	492,140	590,439	-16.6%	2,887,940	3,122,255	-7.5%
(=) Disappearance-Canada & United States	5,150,523	5,272,380	-2.3%	724,522	973,157	-25.5%	5,875,045	6,245,537	-5.9%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEAR JULY 1985 - JUNE 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30			DISAPPEARANCE	
	85/86	84/85	1986	1985	1984	85/86	84/85
MURIATE							
Special Std.	248,514	218,297	38,259	28,208	35,063	238,463	225,142
Standard	2,052,675	2,662,559	544,452	525,427	374,967	2,033,670	2,512,099
Chemical	78,610	113,180	8,543	7,907	568	79,085	105,841
Coarse	2,254,736	2,750,712	596,827	914,462	921,440	2,572,371	2,757,690
Granular	2,786,690	2,713,190	570,869	640,667	612,135	2,856,488	2,684,653
Soluble	721,456	960,181	138,330	149,719	103,851	732,945	814,313
SULPHATES	254,106	269,285	88,307	84,264	83,028	250,063	268,049
TOTAL	8,396,787	9,587,394	1,985,567	2,350,654	2,131,052	8,762,984	9,367,792

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES AG & NON-AG	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS			
	1985/86	1984/85	1985/86	1984/85	85/86	84/85	85/86	84/85	1985/86	1984/85
MURIATE										
Special Std.	17,372	3,045	205,484	208,257	-	-	-	-	222,856	211,302
Standard	385,284	451,946	1,574,390	1,937,899	203,472	161,180	13,777	18,573	2,176,923	2,569,598
Chemical	-	-	-	-	50,121	102,252	1,156	1,477	51,277	103,729
Coarse	2,421,360	2,732,161	184,953	212,168	-	-	-	-	2,606,813	2,944,329
Granular	2,149,257	2,139,219	576,264	502,180	-	-	-	-	2,725,521	2,641,399
Soluble	433,345	500,397	125,595	91,919	133,714	156,452	75,748	82,139	768,402	830,907
SULPHATES	156,620	188,534	87,570	65,608	2,995	8,691	66	2,135	247,251	264,968
TOTAL	5,563,738	6,015,302	2,754,256	3,017,931	390,302	428,575	90,747	104,324	8,799,043	9,566,132

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEAR JULY 1985 - JUNE 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30			DISAPPEARANCE	
	85/86	84/85	1986	1985	1984	85/86	84/85
MURIATE							
Special Std.	248,514	218,287	38,259	28,208	35,063	238,463	225,142
Standard	1,575,257	2,120,172	417,667	427,697	288,406	1,585,235	1,980,881
Chemical	61,810	85,140	5,292	4,216	544	61,945	81,466
Coarse	2,137,466	2,548,920	593,241	866,493	873,052	2,420,713	2,555,479
Granular	2,469,173	2,245,917	515,078	576,900	525,350	2,530,995	2,194,367
Soluble	694,483	819,123	131,806	146,340	103,076	709,017	756,852
TOTAL	7,186,703	8,028,559	1,691,345	2,049,854	1,825,491	7,546,322	7,804,186

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		AG & NON-AG	
	1985/86	1984/85	1985/86	1984/85	85/86	84/85	85/86	84/85	1985/86	1984/85
MURIATE										
Special Std.	17,372	3,045	205,484	208,257	-	-	-	-	222,856	211,302
Standard	314,247	310,342	1,362,706	1,646,753	62,409	43,656	7,628	11,001	1,747,170	2,011,752
Chemical	-	-	-	-	49,221	78,210	1,156	1,129	50,377	79,339
Coarse	2,307,896	2,592,074	156,609	148,467	-	-	-	-	2,464,505	2,740,541
Granular	1,957,662	1,805,376	446,269	342,793	-	-	-	-	2,403,931	2,148,169
Soluble	425,684	486,283	125,595	91,440	122,348	123,701	75,403	81,976	748,030	783,400
TOTAL	5,022,861	5,197,120	2,296,753	2,437,710	234,066	245,567	84,187	94,106	7,637,869	7,974,503

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

AGRICULTURAL

COUNTRY	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	3,367	24,111	72,740	2,175	102,394
Bangladesh	32,179	0	0	0	32,179
Belgium	7,681	0	0	0	7,681
Brazil	106,824	46,691	236,045	0	389,561
Chile	35,218	0	0	0	35,218
China	99,013	0	0	0	99,013
Columbia	0	0	8,415	0	8,415
Costa Rica	11,162	5,331	0	0	16,493
Denmark	51,937	0	0	0	51,937
Dom. Republic	0	0	2,043	0	2,843
Ecuador	0	0	3,483	0	3,483
France	9,734	0	0	0	9,734
Guatemala	2,734	0	8,101	0	10,835
India	277,515	0	0	11,726	289,241
Indonesia	186,391	0	0	0	186,391
Ireland	0	0	11,561	0	11,561
Italy	9,953	0	0	0	9,953
Jamaica	0	4,622	1,836	0	6,458
Japan	127,162	68,184	39,283	104,505	339,134
Korea	173,803	0	0	7,154	180,957
Malaysia	153,768	0	0	0	153,768
Martinique	0	0	961	0	961
Mexico	18,255	0	0	34	18,289
New Zealand	24,021	3,383	0	0	27,404
Peru	6,535	0	0	0	6,535
Philippines	16,247	0	0	0	16,247
Puerto Rico	0	2,528	0	0	2,528
South Africa	10,384	1,759	12,071	0	24,214
Sri Lanka	20,955	0	0	0	20,955
Switzerland	109,288	0	21,825	0	131,113
Taiwan	48,798	0	0	0	48,798
Venezuela	23,356	0	27,104	0	50,460
TOTAL AG:	1,568,280	156,609	446,269	125,595	2,296,753

NON-AGRICULTURAL

Australia	13	-	-	0	13
Italy	0	-	-	20,368	20,368
Japan	8,356	-	-	48,955	57,311
Korea	0	-	-	6,080	6,080
Pakistan	12	-	-	0	12
United Kingdom	403	-	-	0	403
TOTAL NON-AG:	8,784	-	-	75,403	84,187
TOTAL EXPORTS:	1,577,064	156,609	446,269	200,998	2,380,940

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	11,874	11,333	32,570	10,634	66,411
Alaska	0	0	182	0	182
Arizona	0	0	0	0	0
Arkansas	0	851	42,536	6,073	49,460
California	1,006	93	2,445	3,834	7,378
Colorado	371	0	555	385	1,311
Connecticut	0	1,806	2,530	251	4,587
Delaware	0	0	20,388	371	20,759
Florida	75,875	8,664	26,090	7,694	118,323
Georgia	31,428	3,171	70,122	17,142	121,863
Hawaii	0	4,960	1,995	2,478	9,433
Idaho	0	1,242	7,504	542	9,288
Illinois	31,909	539,280	70,430	74,338	715,957
Indiana	19,175	331,831	38,486	46,751	436,243
Iowa	24,669	247,035	121,055	79,256	472,015
Kansas	0	356	4,642	2,729	7,727
Kentucky	2,483	77,217	47,155	1,896	123,756
Louisiana	0	1,200	26,620	5,780	0
Maine	906	0	6,301	125	7,412
Maryland	0	862	23,671	8,037	32,570
Massachusetts	0	0	2,805	1,555	4,360
Michigan	5,091	169,310	52,167	5,844	232,412
Minnesota	2,409	110,578	205,192	15,509	333,688
Mississippi	0	6,760	12,211	9,079	28,058
Missouri	6,211	34,652	113,571	23,591	183,025
Montana	60	531	10,284	688	11,563
Nebraska	76	3,983	13,089	9,528	26,676
Nevada	0	0	0	0	0
New Hampshire	0	0	508	0	508
New Jersey	0	1,156	4,353	1,671	7,220
New Mexico	0	0	0	0	0
New York	4,838	17,423	41,685	5,422	69,368
North Carolina	8,039	20,116	51,314	14,135	93,654
North Dakota	271	4,577	18,969	362	24,199
Ohio	21,257	260,470	156,069	13,850	451,646
Oklahoma	0	460	911	63	1,434
Oregon	179	1,795	15,303	1,128	18,405
Pennsylvania	3,480	2,279	48,580	6,550	60,889
Rhode Island	0	58	1,094	377	1,529
South Carolina	14,446	7,156	78,203	3,855	103,665
South Dakota	0	4,481	7,444	1,632	13,557
Tennessee	3,801	15,029	111,581	9,906	140,317
Texas	0	116	2,565	801	3,482
Utah	11,016	19	129	124	11,288
Vermont	0	117	3,209	372	3,698
Virginia	19,562	7,324	94,542	12,977	134,405
Washington	6,655	5,378	22,720	1,768	36,521
West Virginia	0	2,130	853	374	3,357
Wisconsin	3,641	205,002	88,236	9,956	307,835
Wyoming	236	120	917	64	1,337
TOTAL U.S.:	313,992	2,111,859	1,708,874	417,545	4,552,080
CANADA					
Alberta	149	1,807	26,232	2,877	31,065
British Columbia	(50)	406	6,589	57	7,052
Manitoba	1	4,124	15,484	1,771	21,380
New Brunswick	0	2,563	12,126	65	14,734
Newfoundland	573	0	0	0	573
Nova Scotia	17	160	5,589	0	5,766
Ontario	300	159,522	69,099	3,016	231,937
Pr.Edw.Isle	0	896	8,973	0	9,869
Quebec	16,478	24,850	92,767	264	134,359
Saskatchewan	159	1,809	11,889	89	14,026
TOTAL CAN:	17,627	196,227	248,788	8,139	470,781
EXPORT SALES:	1,568,280	156,909	445,269	125,595	2,296,753
TOTAL AGRICULTURAL...	1,899,899	2,464,505	2,403,931	551,279	7,319,614

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K20)
FERTILIZER YEAR 1985/86

NON-AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	25,238	-	-	57,806	83,044
Alaska	0	-	-	0	0
Arizona	0	-	-	0	0
Arkansas	0	-	-	0	0
California	0	-	-	0	0
Colorado	4,543	-	-	0	4,543
Connecticut	0	-	-	0	0
Delaware	29,490	-	-	0	29,490
Florida	2,036	-	-	26	2,062
Georgia	0	-	-	0	0
Hawaii	0	-	-	0	0
Idaho	0	-	-	0	0
Illinois	5,655	-	-	828	6,483
Indiana	0	-	-	14	14
Iowa	108	-	-	28	136
Kansas	483	-	-	0	483
Kentucky	0	-	-	189	189
Louisiana	249	-	-	98	347
Maine	387	-	-	0	387
Maryland	0	-	-	0	0
Massachusetts	0	-	-	0	0
Michigan	134	-	-	1,215	1,349
Minnesota	0	-	-	0	0
Mississippi	0	-	-	0	0
Missouri	2,607	-	-	39	2,646
Montana	78	-	-	0	78
Nebraska	62	-	-	29	91
Nevada	0	-	-	0	0
New Hampshire	27	-	-	0	27
New Jersey	1,023	-	-	67	1,090
New Mexico	0	-	-	0	0
New York	318	-	-	65	883
North Carolina	0	-	-	26	26
North Dakota	231	-	-	0	231
Ohio	16,755	-	-	54,971	71,626
Oklahoma	15	-	-	0	15
Oregon	1,507	-	-	0	1,507
Pennsylvania	79	-	-	897	976
Rhode Island	0	-	-	0	0
South Carolina	0	-	-	0	0
South Dakota	0	-	-	0	0
Tennessee	0	-	-	234	234
Texas	498	-	-	0	498
Utah	0	-	-	0	0
Vermont	0	-	-	0	0
Virginia	61	-	-	27	88
Washington	0	-	-	0	0
West Virginia	0	-	-	471	471
Wisconsin	29	-	-	0	29
Wyoming	389	-	-	0	389
TOTAL U.S.:	92,552	-	-	116,930	209,482
CANADA					
Alberta	4,489	-	-	766	5,255
British Columbia	0	-	-	0	0
Manitoba	0	-	-	0	0
New Brunswick	0	-	-	0	0
Newfoundland	418	-	-	0	418
Nova Scotia	0	-	-	0	0
Ontario	7,181	-	-	2,783	9,964
Pr.Edw.Isle	0	-	-	0	0
Quebec	186	-	-	0	186
Saskatchewan	6,894	-	-	1,869	8,763
TOTAL CAN:	19,158	-	-	5,418	24,586
EXPORT SALES:	8,784	-	-	75,403	84,187
TOTAL NON-AG.....	120,504	-	-	197,751	318,255
GRAND TOTAL, AG & NON-AG.....	2,020,403	2,464,505	2,403,931	749,030	7,637,969

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

AGRICULTURAL

COUNTRY	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	427	0	0	2,141
Australia	0	3,499	4,248	0	1,744	9,491
Belgium	14,219	0	0	0	0	14,219
Brazil	28,030	12,687	96,676	0	1,407	138,800
Chile	0	0	0	0	7,895	7,895
Columbia	4,418	473	7,341	0	5,683	17,915
Costa Rica	1,041	0	3,940	0	4,175	9,156
Denmark	0	0	0	0	1,273	1,273
Dom. Republic	0	0	6,712	0	842	7,554
Ecuador	1,951	0	5,621	0	1,325	8,897
Guatemala	0	0	0	0	726	726
Haiti	0	0	666	0	0	666
Honduras	2,133	0	0	0	0	2,133
India	66,700	0	0	0	0	66,700
Japan	44,178	7,271	0	0	34,393	85,842
Korea	0	0	0	0	4,856	4,856
Malaysia	0	0	0	0	2,942	2,942
Martinique	0	0	3,472	0	764	4,236
Mexico	18,408	16	0	0	14,014	32,438
New Zealand	27,491	0	0	0	0	27,491
Panama	0	0	892	0	116	1,008
Peru	2,778	0	0	0	3,850	6,628
Philippines	0	0	0	0	310	310
Puerto Rico	0	1,030	0	0	287	2,117
Taiwan	0	0	0	0	117	117
Thailand	0	0	0	0	851	851
Uruguay	0	854	0	0	0	854
West Germany	247	0	0	0	0	247
TOTAL AG:	211,594	28,344	129,995	0	87,570	457,503

NON-AGRICULTURAL

Brazil	2,111	-	-	0	0	2,111
Jamaica	0	-	-	74	0	74
Japan	12	-	-	0	52	64
Mexico	3,465	-	-	271	14	3,750
Puerto Rico	3	-	-	0	0	3
Sweden	558	-	-	0	0	558
TOTAL NON-AG:	6,149	-	-	345	66	6,560
TOTAL EXPORTS:	217,743	28,344	129,995	345	87,636	464,063

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	(2)	868	1,730	0	2,794	5,410
Alaska	0	0	0	0	0	0
Arizona	166	48	168	2	145	529
Arkansas	30	2,622	3,720	0	659	7,030
California	14,257	11,208	7,666	0	11,015	44,126
Colorado	1,196	171	3,446	33	629	5,475
Connecticut	0	0	0	0	588	588
Delaware	0	0	0	0	643	643
Florida	292	0	588	0	37,100	37,980
Georgia	2,002	0	60	15	13,824	15,901
Hawaii	61	2,780	0	0	336	3,177
Idaho	2,436	6,311	9,107	0	70	17,924
Illinois	1	32,758	2,758	0	2,254	37,771
Indiana	0	1,119	0	0	1,854	2,973
Iowa	212	3,616	5,880	0	1,231	10,939
Kansas	3,144	6,204	15,222	491	1,350	27,411
Kentucky	24	9	0	0	5,598	5,631
Louisiana	1,048	6,341	9,518	132	105	17,144
Maine	0	0	0	0	876	876
Maryland	0	0	0	0	778	778
Massachusetts	0	0	0	124	1,169	1,293
Michigan	57	0	0	0	2,119	2,176
Minnesota	1,334	15	610	7	3,407	5,373
Mississippi	29	170	103	13	395	710
Missouri	11,577	9,938	34,055	316	343	57,229
Montana	0	30	121	0	30	181
Nebraska	502	249	2,634	32	5,017	8,734
Nevada	0	22	0	0	351	373
New Hampshire	0	0	0	0	46	46
New Jersey	0	0	0	0	1,002	1,002
New Mexico	114	646	7,999	63	2,249	11,071
New York	0	0	0	0	2,376	2,376
North Carolina	121	0	0	0	6,815	6,936
North Dakota	0	0	0	0	13	13
Ohio	12	0	0	0	5,225	5,237
Oklahoma	861	3,521	13,417	442	832	19,073
Oregon	692	1,731	3,296	0	1,480	7,199
Pennsylvania	57	0	652	0	2,870	3,589
Rhode Island	0	0	0	0	105	105
South Carolina	59	0	0	0	5,199	5,258
South Dakota	0	0	48	0	6	54
Tennessee	0	0	0	14	2,041	2,055
Texas	28,123	22,928	66,596	5,977	9,295	132,919
Utah	303	200	773	0	99	1,375
Vermont	0	0	0	0	366	366
Virginia	0	0	0	0	1,545	1,545
Washington	1,530	230	360	0	1,886	4,026
West Virginia	0	0	0	0	22	22
Wisconsin	139	0	0	0	3,689	3,828
Wyoming	0	119	137	0	258	514
TOTAL U.S.:	71,037	113,954	191,592	7,661	142,699	526,953
CANADA						
Alberta	0	0	3	0	1	4
British Columbia	0	0	0	0	404	404
Manitoba	0	0	0	0	5	5
New Brunswick	0	0	0	0	598	598
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	56	56
Ontario	0	0	0	0	6,936	6,936
Pr.Edw.Isle	0	0	0	0	591	591
Quebec	0	0	0	0	5,330	5,330
Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	3	0	13,921	13,924
EXPORT SALES:	211,594	28,344	129,996	0	87,570	457,503
TOTAL AGRICULTURAL....	282,631	142,308	321,587	7,661	244,190	998,377

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

NON-AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	3,964	-	-	548	0	4,512
Alaska	0	-	-	0	0	0
Arizona	85	-	-	0	26	111
Arkansas	0	-	-	237	127	364
California	8,105	-	-	163	686	8,955
Colorado	2,839	-	-	63	0	2,902
Connecticut	100	-	-	6	0	106
Delaware	4,984	-	-	0	0	4,984
Florida	537	-	-	0	22	559
Georgia	1,564	-	-	0	217	1,781
Hawaii	0	-	-	0	45	45
Idaho	30	-	-	0	12	42
Illinois	4,407	-	-	21	0	4,428
Indiana	36	-	-	0	1	37
Iowa	392	-	-	13	0	405
Kansas	623	-	-	111	111	845
Kentucky	25	-	-	27	0	52
Louisiana	550	-	-	400	10	960
Maine	14	-	-	0	0	14
Maryland	0	-	-	0	0	0
Massachusetts	377	-	-	31	64	472
Michigan	27	-	-	22	68	117
Minnesota	25	-	-	0	2	27
Mississippi	36,340	-	-	39	0	36,379
Missouri	223	-	-	89	715	1,027
Montana	0	-	-	0	0	0
Nebraska	14	-	-	0	38	52
Nevada	0	-	-	0	91	91
New Hampshire	0	-	-	0	0	0
New Jersey	176	-	-	0	0	176
New Mexico	23,208	-	-	4,822	0	28,030
New York	111	-	-	0	0	111
North Carolina	87	-	-	0	0	87
North Dakota	0	-	-	0	0	0
Ohio	130	-	-	49	0	179
Oklahoma	10,436	-	-	425	122	10,983
Oregon	21	-	-	0	9	30
Pennsylvania	1,128	-	-	50	78	1,256
Rhode Island	57	-	-	0	0	57
South Carolina	55	-	-	25	0	80
South Dakota	0	-	-	0	0	0
Tennessee	135	-	-	38	284	457
Texas	29,061	-	-	4,033	0	33,094
Utah	8,748	-	-	0	25	8,773
Vermont	311	-	-	0	0	311
Virginia	0	-	-	0	0	0
Washington	2,759	-	-	148	12	2,919
West Virginia	0	-	-	0	0	0
Wisconsin	157	-	-	0	0	157
Wyoming	31	-	-	6	0	37
TOTAL U.S.:	141,873	-	-	11,366	2,759	156,008
CANADA						
Alberta	0	-	-	0	0	0
British Columbia	0	-	-	0	0	0
Manitoba	0	-	-	0	0	0
New Brunswick	0	-	-	0	0	0
Newfoundland	0	-	-	0	0	0
Nova Scotia	0	-	-	0	0	0
Ontario	0	-	-	0	226	226
Pr.Edw.Isle	0	-	-	0	0	0
Quebec	0	-	-	0	0	0
Saskatchewan	0	-	-	0	0	0
TOTAL CAN:	0	-	-	0	226	226
EXPORT SALES:	6,149	-	-	345	66	6,560
TOTAL NON-AG....	148,022	-	-	11,711	3,061	162,794
GRAND TOTAL, AG & NON-AG.....	430,853	142,309	321,587	19,372	247,251	1,161,174